Prestonwood Business Networking Group Scorecard

Membership Requirements:

- 4 One on Ones
- 4 Referrals
- 4 Meetings Attended
- 4 Guests Brought

One on Ones:

A meeting with a Prestonwood member to discuss business opportunities and talk about the merits of your business offering. The membership committee will want to see at least 4 completed one-on-one meetings. At least two of your one on ones must be with members of the membership committee. The more one on ones, the more business possibilities.

Name	Business	Date

Referrals Given/ Business Done:

An opportunity to introduce new business by supplying contact information to each party and an explanation of the potential business opportunity. The membership committee would like to see an ongoing record of the activity of leads exchange. After all, this is the reason we are all networking.

Business Done with Members (4 required):

Member	Date Conducted	Type of Business

Referrals Given (4 required):

Date Given	Given To	Status of Referral

Attendance:

Each potential member should attend 3 out of 4 meetings per month and be prepared to exchange business opportunities. Five meetings are recommended before you can formally ask to be considered for membership.

Dates Attended (4 required):

Date	Date	Date	Date

Guests:

Each potential member must bring at least 4 guests before you can formally ask to be considered for membership. The same guest can be counted only once. Excluded from counted guests are family members (unless they have their own separate business) and individuals from your business. Try to avoid bringing guests that conflict with a current member's business. If you have a question concerning a possible conflict ask a member of the membership or leadership committee. Guests who are not in conflict are invited back for the purpose of pursuing membership.

Name	Business	Date of Meeting